

R+T ASIA SHANGHAI EXHIBITION

The **10th R+T Asian Door & Gate + Windowshade, Exhibition and Summit, 24th to 27th March 2014** was held at **the Shanghai New International Expo Centre, Shanghai China.**

Shanghai is the largest city in China and its population at 23 million exceeds that of Australia.

The exhibition centre is a huge venue. Situated on a block approximately 1km x 1 km, it is comprised of 17 exhibition halls arranged in a triangle, 2 sides of which have 5 halls each and the other, 7 halls. Each hall is the size of a football field. There were almost 22,000 visitors to the event, 5,500 (25%) were international and 9% of those were Australians.

A presentation was made by Dennis Hill AGDA structured around-



AEIRIAL VIEW OF EXHIBITION CENTRE

CHALLENGE FOR THE INDUSTRY

How to use innovation to:

- Deliver safer products
- Deliver secure products
- Deliver engineering performance
- Deliver environmental performance

INTERESTING MARKET DATA FROM EUROPE

The following information was provided by Frederich Klopotek a consultant for BVT and recently Vice-President of the European Door and Shutter Federation, during a presentation at the Summit.

1. Dimension and structure of the European market, for doors, gates and barriers

- 28 EU-member states
- 510 m residents
- 250 m households in the EU

• **European door market annual production is about 3 m doors** (of which 2.25 m are garage doors, 750,000 industrial and commercial doors); and of these 60% power-operated

- **Annual turnover from 3.75 bn to 4 bn EUR**
- **Service and maintenance sales estimated at 1 bn EUR**
- **425 manufacturers and 30,000 employees**

2. European Construction Market

- **building permits** for housing 1,450,000 in 2013
- **building permits** for non-residential 180,000
- **housing stock** 111,000,000 in 2012.
- **non-residential stock 9 m** (including 1.9 m of industrial buildings, 2.2 m of commercial buildings and warehouses, 2.4 m of public and educational buildings) in 2012.
- **Site Uses for Garage Doors & Gates:** closure of a building 56%; inner area of a building 28%; perimeter protection 16%.

3. Actual trends in European door technology

- **Increase of the safety-in-use function** doors and gates through improved or innovative protective devices (e.g. light grids, non-contact safety edges with photo switch).
- **Intelligent**, user-friendly and reliable drive and control systems permitting **rapid opening and closing of doors.**
- **Improved and/or extended security techniques** for doors and gates as part of building and perimeter protection against crime, vandalism and even threat of terrorism.
- **Sustainable and energy-saving door types** (i.e. trend towards 'green buildings') and components with **long life period** (e.g. wear-resistant, low maintenance and quiet drives, wireless transmission systems, laser scanning techniques for so-called "thinking doors", thermally separated door profiles and sections, improved seals in the doorframe).

AGDA MEMBERS DELTA WARRINGAH GARAGE DOORS AUTOMATION NAMED IDA INTERNATIONAL DEALERS OF THE YEAR

At the IDAExpo™ 23rd April to 26th April 2014 held at Paris Las Vegas Hotel in Las Vegas USA; **Delta Warringah Garage**



JOE AND TEAM WITH THEIR AWARD

Doors was named IDA International Dealer of the year 2014.

Congratulations to Joe and Dianne Davino and the whole team.

There are about 14 people on the Delta Warringah team and the award is a credit to the effort all of them put in over the years.

Delta Warringah has been in the business for 35 years and offer the best in garage door installations, garage door service and maintenance, automatic garage door openers, gate installations and gate openers. There is nothing they cannot do when it comes to garage door supply and installations.

Joe has observed a number of changes in the industry over the years, with many refinements on the basic garage door configuration. He added that there has probably not been enough real innovation although better electronics, photo eye and wireless sensing for opener operation and entrapment protection are good moves.



UPCOMING INDUSTRY EVENTS

R+T Australia, is conducting an exhibition to be held from August 21-23, 2014 at the Melbourne Convention and Exhibition Centre.

The Australian Garage Door Association (AGDA) has endorsed and is supporting R+T Australia 2014.

Included with this mail out is an **invitation to the R+T specialized trade fair**. There is **no charge to attend**, just complete the registration form and mail it to PO Box 1447, North Sydney NSW. Alternatively you can register online at www.rt-australia.com/visitor

Currently, there are no garage door, window, and security product-specific trade shows being held in Australia, so R+T Australia represents a good opportunity for the industry to showcase itself as well as provide opportunities to network with industry leading organisations.

There will be an ExpeR+T Area Program which will cover topics such as energy efficiency, "green" building innovations, sustainability, sun protection, design, safety and more.

AGDA OFFICERS FOR 2014/15

AGDA annual election of officers in June 2014 resulted in Mike Fraser as President, Sam Saliba as Vice-President, and Frank Van Den Broek as Treasurer with Paul Rossenrode joining the executive.

DEALER MEMBERS OF AGDA

The following organisations have become Dealer members of the Australian Garage Door Association and we welcome and thank them for choosing to work together with other Dealers and Manufacturers to create a more effective association.

Andrew Jones, A & K Garage Doors, North Turrumurra NSW

Amber Wales, Guardian Doors, Hillarys WA

John Leggatt, Queensland Door Doctors, Logan Village QLD.

ANYTHING NEW?

Looking for help with Door Spring Calculations? EziFactory Pty Ltd recently released DoorSprings which is available for download on the [App Store](#). Or are you looking for a Custom App?

Visit www.ezifactory.com for more information and contact details.

IS THIS SOMETHING YOU MIGHT CONSIDER DOING TOWARDS INDUSTRY TRAINING?

As part of its commitment to training AGDA is keen to seek expressions of interest in a range of scoped training / expert assistance to be an assessor or industry expert as AGDA develops an accredited Training system. Typically someone who has experience as a door installer, near retirement or in a business with time available, to apply expertise in assessing training candidates in conjunction with authorised registered training organisation people.

Is this you? Drop us a line at info@agda.org.au

NOW A TOUCH ON THE LIGHTER SIDE

We thank Gliderol for the following piece of wisdom!

Why men should not write advice columns!!

Dear John

I hope you can help me. The other day as I set off for work, leaving my husband in the house watching TV, I drove out of the driveway but as I got down the street I noticed that our garage door had not closed by the remote. I drove back to the garage and tried the garage door again but still nothing. I went back inside the house to get help from my husband and I could not believe my eyes, he was in bed with the neighbour's daughter! I am 32 and my husband is 34 and the neighbour's daughter is 19. We have been married for 10 years. When I confronted him, he broke down and admitted they had been having an affair for the past six months. He won't go to counseling, and I am afraid I am a wreck and on the verge of suicide!! I need advice urgently. Can you help please?? In desperation, Sheila.

Dear Sheila

A garage door can be experiencing any number of problems that are causing it not to close. Start by checking that the power supply to the unit has not been interrupted. If that is OK also check that the unit is still engaged in the auto mode. You may need to check the reversing sensitivity of the unit as this can also cause it not to close.

Hope this helps.